

# THROUGH THE GRAPEVINE INTRODUCING TTGV ADVISORS

*Mark Hicken and Tania Tomaszewska are delighted to introduce their consultancy TTGV Advisors.*

TTGV Advisors provide strategic business advice relating to winery businesses in British Columbia, with a focus on the spectacular Okanagan Valley. Their consultancy services include advice on establishing a new winery, ongoing winery business operations and planning for the divestment or acquisition of a winery business in British Columbia.

With more than twenty years combined experience as trusted advisors in the legal, regulatory and banking and finance transaction management space, Mark and Tania have a broad and deep network across multiple key touch points of the BC wine industry and “on the ground” local experience and access.

Mark is a consultant and advisor to the liquor industry. He previously worked as a well-known wine and liquor industry lawyer. From 2017 to 2019, he was appointed as a Liquor Policy Advisor to the BC Government and chaired a stakeholder advisory group. Tania previously worked as a banking and finance lawyer in Vancouver and Sydney, Australia. Since returning to her native British Columbia, she has reimmersed herself in our local *terroirs* and is now an independent wine advisor to private individuals and firms regarding BC wine industry matters. Both Tania and Mark have completed the Wine Executive Program at the University of California, Davis.

For more information about TTGV Advisors and their services please see the attached profile document.

**Contact:**

Mark Hicken: 604.868.1375 or [mark@ttgvine.com](mailto:mark@ttgvine.com).

Tania Tomaszewska: 250.220.1745 or [tania@ttgvine.com](mailto:tania@ttgvine.com)

[www.ttgvine.com](http://www.ttgvine.com)

Vancouver, British Columbia  
July 2021

**TTGV ADVISORS**  
THROUGH THE GRAPEVINE



# THROUGH THE GRAPEVINE TTGV ADVISORS

*Based in Vancouver, TTGV Advisors provide strategic business advice regarding winery businesses located in British Columbia, with a focus on our spectacular Okanagan Valley.*

With more than twenty years combined experience as trusted advisors in the legal, regulatory and banking and finance transaction management space, we have a broad and deep network across multiple key touch points of the BC wine industry and “on the ground” local experience and access.

We provide the utmost discretion and confidentiality.

## *Our services include:*

- **Strategic Planning:** Whether it relates to establishing a new winery, your ongoing winery business operations or planning the divestment or acquisition of a winery business, we can work with you to identify opportunities and build a “Road Map” to achieve your goals.
- **Assembling & Coordinating Your Team of Experts:** We can connect you with our network of expert advisors to ensure things go smoothly and that you receive the guidance that you need to implement your plan.
- **Project Management:** Our past experience with project and deal management is invaluable in coordinating all of the steps and minimizing bumps along the way. We can assist with setting up data rooms and coordinating all relevant steps in your plan.
- **Post-Completion Aspects:** We can assist with post-acquisition guidance and transition matters.

## **ABOUT MARK HICKEN:**

Mark is a consultant and advisor to the liquor industry. He previously worked as a well-known wine and liquor industry lawyer. Appointed as the BC Government’s



Liquor Policy Advisor 2017, Mark chaired a panel of industry stakeholder associations known as the Business Technical Advisory Panel which submitted a report to government making policy recommendations. Mark continues to sit on that panel and works with the BC wine and liquor industry in advising government. He frequently speaks at industry conferences and has completed the Wine Executive Program at the University of California, Davis. (See [www.alcaintel.com](http://www.alcaintel.com) for more information).

### **Contact:**

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## **ABOUT TANIA TOMASZEWSKA:**

A Banking Lawyer turned Wine Professional, Tania initially practised in Vancouver, British Columbia before working in Sydney, Australia for more than a decade where she specialized in debt restructures, workouts and large corporate finance transactions. Tania returned to her native British Columbia, reimmersed herself in our local *terroirs* and is now an independent wine advisor to private individuals and firms regarding BC wine industry matters, wine education and travel. Tania also provides consulting services to select BC wineries and retailers. Tania is WSET Advance Certified and has completed the Wine Executive Program at the University of California, Davis. (See [www.ttwinecounsel.com](http://www.ttwinecounsel.com) for more information).



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